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# HOMES<sup>®</sup> & COTTAGES

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**HOW Premier  
Quality Renovations  
earns HIGH PRAISE  
from clients**

**The 5 Contractor Traits  
ESSENTIAL to your next  
renovation**

# 5 Traits of the Ideal CONTRACTOR

An Interview with Peter Glaw of **Premier Quality Renovations**

Major renovations can be life-changing, and whether the changes are for better or worse can be greatly influenced by your choice of contractor. We interviewed Peter Glaw, of **Premier Quality Renovations** who helped us develop the top five essential characteristics you should look for when choosing the company that will change your home... and perhaps your life.



**1 Quality:** Quality workmanship should be a given. Sadly, it isn't, so you still need to look closely at past work and speak to more than two previous clients. Web sites have become very useful in the evaluation process and a good contractor will have plenty of pictures and testimonials.

**2 Code and Bylaw Expertise:** Every builder should know the building code inside-out, but that's not the only regulatory body concerned about your project. Condo owners especially need someone experienced with property managers, zoning bylaws and the special regulations of each building. Peter's knowledge of the numerous codes and approvals makes his advice invaluable in avoiding unpleasant surprises. In Peter's opinion, this expertise has been instrumental to his company becoming the go-to guy for many condo owners' projects.

**3 Design Assistance:** Perhaps an alternate fixture brand would save you some money. Or maybe a small tweak in size would make much better use of materials and reduce expensive waste. We would expect most builders to willingly suggest these improvements. A **great** builder will put in the time to understand what you're trying to accomplish functionally and aesthetically too. Perhaps items on your wish list are not out of reach. Maybe a new material or technique will achieve something you had not even considered. Peter's analysis of a job is

governed by his philosophy of, 'would I do it this way in my home, or my mother's home?' This is such an important part of a successful outcome that Peter even provides free design services to ensure that clients don't underestimate this critical step. "We often save clients 2,000 to \$4,000 and as much as \$10,000 on larger projects," says Peter.

**4 Respect for your Money:** The fourth skill required by a top builder is a full appreciation of using his clients' money wisely. Every project should start with detailed discussions on your present needs and your wish list; balanced against your budget and the cost-recovery expectations for the future. To have this discussion properly, trust is a big factor. "We don't take upfront fees," says Peter. "We work with the client to ensure they are comfortable with our work, the schedule and lastly, our earnings."

**5 Respect for You:** A contractor should be keenly aware of the intrusive nature of his work. Peter says, "A contractor should take a few minutes at the end of the day to clean up to the best of his ability. We respect that the space isn't just our job site, it's someone's home." Do your builder's past clients speak highly of the relationship as well as the work?

*Learn more about Peter from his clients - Page 76*



Above: a few of Peter's many outdoor projects.

## Peter explains 'The Secret of our Success' - page 76

And see page 80 for a collection of interesting Before and After photos.

### About Peter Glaw and Premier Quality Renovations

Peter Glaw is a rare find. The founder of Premier Quality Renovations grew up immersed in his father's house and cabinetry businesses and understood from an early age that he would do the same. Still, Premier was not conceived in the normal way. Peter started by buying homes to renovate and re-sell. As word spread about his craftsmanship, his careful attention to detail and his passion for the art of construction, requests came for Peter to apply his skills to other people's homes... and thus Premier Quality Renovations was pulled into existence.

While the quality of Peter's work speaks for itself – check the many photos and testimonials on his web site – it's his attitude that really set him apart among even the top tier of quality builders. "Trust is a big factor," says Peter. "We don't take upfront fees. We work with the client to ensure they are comfortable with respect to the work and the payment schedule. Our goal is to work with the client to make sure they are comfortable." Whether your projects are extensive multi-trade contracts or just cosmetic, Peter and his expert team will be happy to help you create your dream space.



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Continued from page 3.

# 5 Traits of the Ideal CONTRACTOR

with Premier Quality Renovations

continued on page 80



We wanted to renovate our penthouse overlooking Lake Ontario. Our objective was to open up the kitchen and dining room, and replace the floor and cabinets. We contracted the project to Premier Quality Renovations after extensive shopping around and preparation of a plan we believed would achieve our objective.

We are extremely happy to state that Peter exceeded our expectations. He provided an outstanding professional

service and team of craftsman. All these were of the best quality with keen regard to detail. The efficiency with which the project was completed is admirable. What we also valued was the pleasant personality of all involved, and the prompt communication and problem solving.

We highly recommend Premier Quality Renovations and wish Peter continued success.

**Adel and Magda**



# The SECRET of our success

“Word-of-mouth really created our success,” says Peter. “I always build as if every project was my own home. I can’t cut corners - it doesn’t fit right with me.” As a result, **Premier Quality Renovations** now has clients spread throughout Toronto and the surrounding areas. Peter and his team of specialists still approach every project with careful consultation and client input. “I am not only renovating but also educating my client about quality and what will work best for their them. Every client has different needs and preferences and it’s our job to pull it all together for them.”

Peter Glaw, President

## Premier Quality Renovations

See many more project photos and testimonials on the web at [premier-renovations.com](http://premier-renovations.com)

or call us at **905-286-0303**



See page 80 for Before and After photos with client comments

Continued from page 77

## 5 Traits of the Ideal CONTRACTOR

# Before and After

with client comments



This was our second renovation using Premier Renovations. We really appreciated having Peter Glaw to work with. He was very knowledgeable, organized, resourceful and very responsive to any questions we had.

Amer and Farah



Premier did a full kitchen renovation and two bathrooms, plus fixes in other areas. Peter not only delivered on time (very important to me) he kept me involved with regular phone calls since I was out of the country. When I do the next stage in my plan I'll be giving Peter a call.

Paul



Premier was recommended by other condo owners in our building. Our renovations were extensive, with replacement of floors, walls and ceilings, both washrooms and kitchen. The work was done very professionally and the fair and reasonable costs remained consistent with the initial estimate.

Oleg



After interviewing several contractors, Peter's personality and knowledge sold us on him. Our kitchen was torn down to the bare walls and concrete floor. The results are excellent. With Peter's input we even had a designer without an extra charge. We highly recommend Premier Quality Renovations.

Mark



This project was to duplex a house by creating high-end rental space in a basement. Premier handled the whole project and the owners are now netting a monthly profit. Our web site has a video tour and interview if you want more information.

Peter Glaw

[premier-renovations.com/testimonials](http://premier-renovations.com/testimonials)

**Peter Glaw, President of Premier Quality Renovations uses and recommends these these fine businesses.**



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I really value the services of Arthur and his partner Robert. They have some of the best products on the market of course but their 20 years of experience and do-it-right workmanship is really the biggest reason for my choice. Customers are always happy when Euro-65 does the work - whether its residential, commercial or industrial, I can count on them.

Tony is a true real estate professional. I trust him completely, but it's better if I let some of his other clients tell you about him too:

Sammy Habul: "It was a pleasure doing business with Tony."

"It was our delight to meet a realtor that knows how to get the job done! Thanks!" said Sabastien.

Dan and Tammy Davis wrote, "Words to describe Tony are professional, approachable and friendly."

When Tony finds your new place, I'll make it a perfect fit.

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See our  
Before & After  
photos on page 77



My dedicated team and I have built this company by providing the best in service, renovations and custom construction. We are proud of our fair prices and unbeatable service.

Peter Glaw, President

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